Student Result

Student Name: ABHISHEK SITARAM SHITOLE

Exam: Business Analyst

Score: 9.0/45.0

Percentage: 20.00%

Question-wise Summary

Sr.no	Question	Selected Answer	Correct Answer
1	Which of the following best defines a Business Analyst?	A person who analyzes and documents business needs	A person who analyzes and documents business needs
2	Which document defines the scope, objectives, and deliverables of a project?	Business Requirements Document	Business Requirements Document
3	What does SWOT stand for in SWOT analysis?	Strength, Weakness, Opportunity, Threat	Strength, Weakness, Opportunity, Threat

4	Which of the following is the MOST effective technique when stakeholders are unaware of their actual needs?	Observation	Prototyping
5	Which BABOK knowledge area focuses on assessing performance and recommending actions to increase solution value?	Solution Evaluation	Solution Evaluation
6	If stakeholders disagree on requirement prioritization, the BA should:	Facilitate a workshop to align business value and risk	Facilitate a workshop to align business value and risk

7	A BA is analyzing sales performance across regions. Which visualization BEST identifies outliers?	Box plot	Box plot
8	A stakeholder demands a feature that conflicts with regulatory compliance. What should the BA do?	Escalate to compliance officer and sponsor	Escalate to compliance officer and sponsor
9	Which technique best validates that requirements meet business needs before implementation?	Walkthroughs with stakeholders	Walkthroughs with stakeholders

10	In Lean analysis, "waste" refers to:	Any activity that doesn't add value to the customer	Any activity that doesn't add value to the customer
11	Which BPMN element is used to represent a decision point?	Not Answered	Gateway
12	After solution deployment, the BA should FIRST:	Not Answered	Validate business objectives are met through KPIs
13	In the Kano model, features that customers do not explicitly demand but delight them when present are:	Not Answered	Excitement requirements

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14	If a requirement has high impact but low probability of risk, what should the BA recommend?	Not Answered	Accept
15	Which of the following is MOST effective for documenting functional and non-functional requirements in complex IT projects?	Not Answered	Software Requirement Specification (SRS)
16	A Balanced Scorecard helps a BA in:	Not Answered	Measuring performance across financial, customer, internal processes, and learning perspectives

17	Which of the following ensures requirements are written clearly and	Not Answered	SMART criteria
18	unambiguously? When conducting enterprise-level strategy analysis, which tool is MOST useful?	Not Answered	SWOT Analysis
19	The main purpose of Value Stream Mapping (VSM) is:	Not Answered	To eliminate waste and improve process efficiency
20	When two stakeholders request mutually exclusive features, the BA should:	Not Answered	Use prioritization techniques and facilitate negotiation

21	Which of the following best describes a KPI (Key Performance Indicator)?	Not Answered	A metric directly tied to business objectives
22	Which stakeholder attribute is NOT typically included in stakeholder analysis grids?	Not Answered	Personality Type
23	If requirements change frequently, which technique BEST manages this?	Not Answered	Agile backlog grooming and sprint planning
24	The Fishbone (Ishikawa) diagram is used for:	Not Answered	Root cause analysis

25	When working with a Data Warehouse project, a BA is MOST concerned with:	Not Answered	Ensuring ETL meets business reporting needs
26	In a RACI matrix, the "A" represents:	Not Answered	Approver (final decision authority)
27	Which statement correctly differentiates the two?	Not Answered	Business requirements describe "what," functional requirements describe "how."
28	In PESTLE analysis, the "L" refers to:	Not Answered	Legal
29	Which is the BA's primary role in Agile projects?	Not Answered	Acting as a bridge between Product Owner and team to ensure clarity

30	A BA conducting feasibility analysis should examine:	Not Answered	Technical, economic, legal, operational feasibility
31	Why is regression testing important from a BA perspective?	Not Answered	It validates that new changes do not negatively impact existing functionality.
32	Which elicitation technique is BEST when stakeholders are geographically dispersed?	Not Answered	Surveys / Questionnaires
33	In databases, the main purpose of normalization is:	Not Answered	Reduce redundancy and improve data integrity
34	Decision tables are MOST useful when:	Not Answered	Complex business rules with multiple conditions exist

35	If stakeholders resist a new solution due to fear of job loss, the BA should:	Not Answered	Communicate benefits and involve them in change process
36	If a gap in requirements is identified during testing, what should the BA do?	Not Answered	Raise a change request and perform impact analysis
37	In digital transformation projects, the BA's role is PRIMARILY to:	Not Answered	Ensure alignment between technology, people, and business objectives
38	Prescriptive analytics helps businesses by:	Not Answered	Suggesting optimal actions and decisions

39	Which metric BEST indicates the financial feasibility of a project?	Not Answered	NPV (Net Present Value)
40	Kotter's model suggests the FIRST step in driving organizational change is:	Not Answered	Create a sense of urgency
41	If a BA misclassifies a "Must-be" requirement as "Excitement," what risk arises?	Not Answered	Customer dissatisfaction due to unmet basic needs
42	What is the BA's role in a DevOps culture?	Not Answered	Bridging continuous feedback loops between business and IT

43	User journey mapping is MOST useful for:	Not Answered	Identifying customer pain points across touchpoints
44	If technical feasibility is low but business value is high, what should the BA do?	Not Answered	Escalate risk and explore alternative solutions
45	The BA's key responsibility in Al/ML projects is:	Not Answered	Ensuring ethical, explainable, and business-relevantuse of Al outcomes