

## Student Result

**Student Name:** Sujit Santosh Gawade

**Exam:** Business Analyst

**Score:** 21.0/45.0

**Percentage:** 46.67%

### Question-wise Summary

Sr.no	Question	Selected Answer	Correct Answer
1	Which of the following best defines a Business Analyst?	<i>Not Answered</i>	<b>A person who analyzes and documents business needs</b>
2	Which document defines the scope, objectives, and deliverables of a project?	<b>Business Requirements Document</b>	<b>Business Requirements Document</b>
3	What does SWOT stand for in SWOT analysis?	<b>Strength, Weakness, Opportunity, Threat</b>	<b>Strength, Weakness, Opportunity, Threat</b>

4	<p>Which of the following is the MOST effective technique when stakeholders are unaware of their actual needs?</p>	<p><b>Prototyping</b></p>	<p><b>Prototyping</b></p>
5	<p>Which BABOK knowledge area focuses on assessing performance and recommending actions to increase solution value?</p>	<p><b>Solution Evaluation</b></p>	<p><b>Solution Evaluation</b></p>
6	<p>If stakeholders disagree on requirement prioritization, the BA should:</p>	<p><b>Facilitate a workshop to align business value and risk</b></p>	<p><b>Facilitate a workshop to align business value and risk</b></p>

7	<p>A BA is analyzing sales performance across regions. Which visualization BEST identifies outliers?</p>	<p><b>Box plot</b></p>	<p><b>Box plot</b></p>
8	<p>A stakeholder demands a feature that conflicts with regulatory compliance. What should the BA do?</p>	<p><i>Not Answered</i></p>	<p><b>Escalate to compliance officer and sponsor</b></p>
9	<p>Which technique best validates that requirements meet business needs before implementation?</p>	<p><b>Walkthroughs with stakeholders</b></p>	<p><b>Walkthroughs with stakeholders</b></p>

10	In Lean analysis, “waste” refers to:	Any activity that doesn't add value to the customer	Any activity that doesn't add value to the customer
11	Which BPMN element is used to represent a decision point?	Gateway	Gateway
12	After solution deployment, the BA should FIRST:	Validate business objectives are met through KPIs	Validate business objectives are met through KPIs
13	In the Kano model, features that customers do not explicitly demand but delight them when present are:	Excitement requirements	Excitement requirements

14	<p>If a requirement has high impact but low probability of risk, what should the BA recommend?</p>	<p><b>Mitigate</b></p>	<p><b>Accept</b></p>
15	<p>Which of the following is MOST effective for documenting functional and non-functional requirements in complex IT projects?</p>	<p><b>Software Requirement Specification (SRS)</b></p>	<p><b>Software Requirement Specification (SRS)</b></p>
16	<p>A Balanced Scorecard helps a BA in:</p>	<p><b>Measuring performance across financial, customer, internal processes, and learning perspectives</b></p>	<p><b>Measuring performance across financial, customer, internal processes, and learning perspectives</b></p>

17	<p>Which of the following ensures requirements are written clearly and unambiguously?</p>	<p><b>SMART</b> <b>criteria</b></p>	<p><b>SMART</b> <b>criteria</b></p>
18	<p>When conducting enterprise-level strategy analysis, which tool is MOST useful?</p>	<p><b>SWOT</b> <b>Analysis</b></p>	<p><b>SWOT</b> <b>Analysis</b></p>
19	<p>The main purpose of Value Stream Mapping (VSM) is:</p>	<p><b>To eliminate waste and improve process efficiency</b></p>	<p><b>To eliminate waste and improve process efficiency</b></p>
20	<p>When two stakeholders request mutually exclusive features, the BA should:</p>	<p><i>Not Answered</i></p>	<p><b>Use prioritization techniques and facilitate negotiation</b></p>

21	<p>Which of the following best describes a KPI (Key Performance Indicator)?</p>	<p><b>A metric directly tied to business objectives</b></p>	<p><b>A metric directly tied to business objectives</b></p>
22	<p>Which stakeholder attribute is NOT typically included in stakeholder analysis grids?</p>	<p><b>Personality Type</b></p>	<p><b>Personality Type</b></p>
23	<p>If requirements change frequently, which technique BEST manages this?</p>	<p><i>Not Answered</i></p>	<p><b>Agile backlog grooming and sprint planning</b></p>
24	<p>The Fishbone (Ishikawa) diagram is used for:</p>	<p><i>Not Answered</i></p>	<p><b>Root cause analysis</b></p>

25	<p>When working with a Data Warehouse project, a BA is MOST concerned with:</p>	<p><b>Ensuring ETL meets business reporting needs</b></p>	<p><b>Ensuring ETL meets business reporting needs</b></p>
26	<p>In a RACI matrix, the “A” represents:</p>	<p><i>Not Answered</i></p>	<p><b>Approver (final decision authority)</b></p>
27	<p>Which statement correctly differentiates the two?</p>	<p><i>Not Answered</i></p>	<p><b>Business requirements describe “what,” functional requirements describe “how.”</b></p>
28	<p>In PESTLE analysis, the “L” refers to:</p>	<p><b>Legal</b></p>	<p><b>Legal</b></p>
29	<p>Which is the BA's primary role in Agile projects?</p>	<p><b>Acting as a bridge between Product Owner and team to ensure clarity</b></p>	<p><b>Acting as a bridge between Product Owner and team to ensure clarity</b></p>

30	<p>A BA conducting feasibility analysis should examine:</p>	<p><i>Not Answered</i></p>	<p><b>Technical, economic, legal, operational feasibility</b></p>
31	<p>Why is regression testing important from a BA perspective?</p>	<p><i>Not Answered</i></p>	<p><b>It validates that new changes do not negatively impact existing functionality.</b></p>
32	<p>Which elicitation technique is BEST when stakeholders are geographically dispersed?</p>	<p><i>Not Answered</i></p>	<p><b>Surveys / Questionnaires</b></p>
33	<p>In databases, the main purpose of normalization is:</p>	<p><i>Not Answered</i></p>	<p><b>Reduce redundancy and improve data integrity</b></p>
34	<p>Decision tables are MOST useful when:</p>	<p><i>Not Answered</i></p>	<p><b>Complex business rules with multiple conditions exist</b></p>

35	<p>If stakeholders resist a new solution due to fear of job loss, the BA should:</p>	<p><i>Not Answered</i></p>	<p><b>Communicate benefits and involve them in change process</b></p>
36	<p>If a gap in requirements is identified during testing, what should the BA do?</p>	<p><i>Not Answered</i></p>	<p><b>Raise a change request and perform impact analysis</b></p>
37	<p>In digital transformation projects, the BA's role is PRIMARILY to:</p>	<p><i>Not Answered</i></p>	<p><b>Ensure alignment between technology, people, and business objectives</b></p>
38	<p>Prescriptive analytics helps businesses by:</p>	<p><i>Not Answered</i></p>	<p><b>Suggesting optimal actions and decisions</b></p>

39	<p>Which metric BEST indicates the financial feasibility of a project?</p>	<p><i>Not Answered</i></p>	<p><b>NPV (Net Present Value)</b></p>
40	<p>Kotter's model suggests the FIRST step in driving organizational change is:</p>	<p><i>Not Answered</i></p>	<p><b>Create a sense of urgency</b></p>
41	<p>If a BA misclassifies a "Must-be" requirement as "Excitement," what risk arises?</p>	<p><i>Not Answered</i></p>	<p><b>Customer dissatisfaction due to unmet basic needs</b></p>
42	<p>What is the BA's role in a DevOps culture?</p>	<p><i>Not Answered</i></p>	<p><b>Bridging continuous feedback loops between business and IT</b></p>

43	<p>User journey mapping is MOST useful for:</p>	<p><i>Not Answered</i></p>	<p><b>Identifying customer pain points across touchpoints</b></p>
44	<p>If technical feasibility is low but business value is high, what should the BA do?</p>	<p><i>Not Answered</i></p>	<p><b>Escalate risk and explore alternative solutions</b></p>
45	<p>The BA's key responsibility in AI/ML projects is:</p>	<p><i>Not Answered</i></p>	<p><b>Ensuring ethical, explainable, and business-relevant use of AI outcomes</b></p>