

## Student Result

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**Exam:** Business Analyst

**Score:** 21.0/45.0

**Percentage:** 46.67%

### Question-wise Summary

Sr.no	Question	Selected Answer	Correct Answer
1	Which of the following best defines a Business Analyst?	<i>Not Answered</i>	<b>A person who analyzes and documents business needs</b>
2	Which document defines the scope, objectives, and deliverables of a project?	<b>Business Requirements Document</b>	<b>Business Requirements Document</b>
3	What does SWOT stand for in SWOT analysis?	<b>Strength, Weakness, Opportunity, Threat</b>	<b>Strength, Weakness, Opportunity, Threat</b>

4	Which of the following is the MOST effective technique when stakeholders are unaware of their actual needs?	<b>Prototyping</b>	<b>Prototyping</b>
5	Which BABOK knowledge area focuses on assessing performance and recommending actions to increase solution value?	<b>Solution Evaluation</b>	<b>Solution Evaluation</b>
6	If stakeholders disagree on requirement prioritization, the BA should:	<b>Facilitate a workshop to align business value and risk</b>	<b>Facilitate a workshop to align business value and risk</b>

7	A BA is analyzing sales performance across regions. Which visualization BEST identifies outliers?	<b>Box plot</b>	<b>Box plot</b>
8	A stakeholder demands a feature that conflicts with regulatory compliance. What should the BA do?	<i>Not Answered</i>	<b>Escalate to compliance officer and sponsor</b>
9	Which technique best validates that requirements meet business needs before implementation?	<b>Walkthroughs with stakeholders</b>	<b>Walkthroughs with stakeholders</b>

10	In Lean analysis, “waste” refers to:	<b>Any activity that doesn’t add value to the customer</b>	<b>Any activity that doesn’t add value to the customer</b>
11	Which BPMN element is used to represent a decision point?	<b>Gateway</b>	<b>Gateway</b>
12	After solution deployment, the BA should FIRST:	<b>Validate business objectives are met through KPIs</b>	<b>Validate business objectives are met through KPIs</b>
13	In the Kano model, features that customers do not explicitly demand but delight them when present are:	<b>Excitement requirements</b>	<b>Excitement requirements</b>

14	If a requirement has high impact but low probability of risk, what should the BA recommend?	<b>Mitigate</b>	<b>Accept</b>
15	Which of the following is MOST effective for documenting functional and non-functional requirements in complex IT projects?	<b>Software Requirement Specification (SRS)</b>	<b>Software Requirement Specification (SRS)</b>
16	A Balanced Scorecard helps a BA in:	<b>Measuring performance across financial, customer, internal processes, and learning perspectives</b>	<b>Measuring performance across financial, customer, internal processes, and learning perspectives</b>

17	Which of the following ensures requirements are written clearly and unambiguously?	<b>SMART criteria</b>	<b>SMART criteria</b>
18	When conducting enterprise-level strategy analysis, which tool is MOST useful?	<b>SWOT Analysis</b>	<b>SWOT Analysis</b>
19	The main purpose of Value Stream Mapping (VSM) is:	<b>To eliminate waste and improve process efficiency</b>	<b>To eliminate waste and improve process efficiency</b>
20	When two stakeholders request mutually exclusive features, the BA should:	<i>Not Answered</i>	<b>Use prioritization techniques and facilitate negotiation</b>

21	Which of the following best describes a KPI (Key Performance Indicator)?	<b>A metric directly tied to business objectives</b>	<b>A metric directly tied to business objectives</b>
22	Which stakeholder attribute is NOT typically included in stakeholder analysis grids?	<b>Personality Type</b>	<b>Personality Type</b>
23	If requirements change frequently, which technique BEST manages this?	<i>Not Answered</i>	<b>Agile backlog grooming and sprint planning</b>
24	The Fishbone (Ishikawa) diagram is used for:	<i>Not Answered</i>	<b>Root cause analysis</b>

25	When working with a Data Warehouse project, a BA is MOST concerned with:	<b>Ensuring ETL meets business reporting needs</b>	<b>Ensuring ETL meets business reporting needs</b>
26	In a RACI matrix, the “A” represents:	<i>Not Answered</i>	<b>Approver (final decision authority)</b>
27	Which statement correctly differentiates the two?	<i>Not Answered</i>	<b>Business requirements describe “what,” functional requirements describe “how.”</b>
28	In PESTLE analysis, the “L” refers to:	<b>Legal</b>	<b>Legal</b>
29	Which is the BA’s primary role in Agile projects?	<b>Acting as a bridge between Product Owner and team to ensure clarity</b>	<b>Acting as a bridge between Product Owner and team to ensure clarity</b>

30	A BA conducting feasibility analysis should examine:	<i>Not Answered</i>	<b>Technical, economic, legal, operational feasibility</b>
31	Why is regression testing important from a BA perspective?	<i>Not Answered</i>	<b>It validates that new changes do not negatively impact existing functionality.</b>
32	Which elicitation technique is BEST when stakeholders are geographically dispersed?	<i>Not Answered</i>	<b>Surveys / Questionnaires</b>
33	In databases, the main purpose of normalization is:	<i>Not Answered</i>	<b>Reduce redundancy and improve data integrity</b>
34	Decision tables are MOST useful when:	<i>Not Answered</i>	<b>Complex business rules with multiple conditions exist</b>

35	If stakeholders resist a new solution due to fear of job loss, the BA should:	<i>Not Answered</i>	<b>Communicate benefits and involve them in change process</b>
36	If a gap in requirements is identified during testing, what should the BA do?	<i>Not Answered</i>	<b>Raise a change request and perform impact analysis</b>
37	In digital transformation projects, the BA's role is PRIMARILY to:	<i>Not Answered</i>	<b>Ensure alignment between technology, people, and business objectives</b>
38	Prescriptive analytics helps businesses by:	<i>Not Answered</i>	<b>Suggesting optimal actions and decisions</b>

39	Which metric BEST indicates the financial feasibility of a project?	<i>Not Answered</i>	<b>NPV (Net Present Value)</b>
40	Kotter's model suggests the FIRST step in driving organizational change is:	<i>Not Answered</i>	<b>Create a sense of urgency</b>
41	If a BA misclassifies a "Must-be" requirement as "Excitement," what risk arises?	<i>Not Answered</i>	<b>Customer dissatisfaction due to unmet basic needs</b>
42	What is the BA's role in a DevOps culture?	<i>Not Answered</i>	<b>Bridging continuous feedback loops between business and IT</b>

43	User journey mapping is MOST useful for:	<i>Not Answered</i>	<b>Identifying customer pain points across touchpoints</b>
44	If technical feasibility is low but business value is high, what should the BA do?	<i>Not Answered</i>	<b>Escalate risk and explore alternative solutions</b>
45	The BA's key responsibility in AI/ML projects is:	<i>Not Answered</i>	<b>Ensuring ethical, explainable, and business-relevant use of AI outcomes</b>