

Student Result

Student Name: Moin Khan

Exam: Business Analyst

Score: 28.0/45.0

Percentage: 62.22%

Question-wise Summary

Sr.no	Question	Selected Answer	Correct Answer
1	Which of the following best defines a Business Analyst?	A person who analyzes and documents business needs	A person who analyzes and documents business needs
2	Which document defines the scope, objectives, and deliverables of a project?	Business Requirements Document	Business Requirements Document
3	What does SWOT stand for in SWOT analysis?	Strength, Weakness, Opportunity, Threat	Strength, Weakness, Opportunity, Threat

4	Which of the following is the MOST effective technique when stakeholders are unaware of their actual needs?	Document Analysis	Prototyping
5	Which BABOK knowledge area focuses on assessing performance and recommending actions to increase solution value?	Strategy Analysis	Solution Evaluation
6	If stakeholders disagree on requirement prioritization, the BA should:	Apply MoSCoW and enforce Must-Have items	Facilitate a workshop to align business value and risk

7	A BA is analyzing sales performance across regions. Which visualization BEST identifies outliers?	Line chart	Box plot
8	A stakeholder demands a feature that conflicts with regulatory compliance. What should the BA do?	Approve the request since it adds value	Escalate to compliance officer and sponsor
9	Which technique best validates that requirements meet business needs before implementation?	Peer review	Walkthroughs with stakeholders

10	In Lean analysis, “waste” refers to:	Any activity that doesn’t add value to the customer	Any activity that doesn’t add value to the customer
11	Which BPMN element is used to represent a decision point?	Gateway	Gateway
12	After solution deployment, the BA should FIRST:	Update project charter	Validate business objectives are met through KPIs
13	In the Kano model, features that customers do not explicitly demand but delight them when present are:	Performance requirements	Excitement requirements

14	If a requirement has high impact but low probability of risk, what should the BA recommend?	Accept	Accept
15	Which of the following is MOST effective for documenting functional and non-functional requirements in complex IT projects?	Software Requirement Specification (SRS)	Software Requirement Specification (SRS)
16	A Balanced Scorecard helps a BA in:	Measuring performance across financial, customer, internal processes, and learning perspectives	Measuring performance across financial, customer, internal processes, and learning perspectives

17	Which of the following ensures requirements are written clearly and unambiguously?	SMART criteria	SMART criteria
18	When conducting enterprise-level strategy analysis, which tool is MOST useful?	SWOT Analysis	SWOT Analysis
19	The main purpose of Value Stream Mapping (VSM) is:	To identify system integrations	To eliminate waste and improve process efficiency
20	When two stakeholders request mutually exclusive features, the BA should:	Use prioritization techniques and facilitate negotiation	Use prioritization techniques and facilitate negotiation

21	Which of the following best describes a KPI (Key Performance Indicator)?	A metric directly tied to business objectives	A metric directly tied to business objectives
22	Which stakeholder attribute is NOT typically included in stakeholder analysis grids?	Personality Type	Personality Type
23	If requirements change frequently, which technique BEST manages this?	Agile backlog grooming and sprint planning	Agile backlog grooming and sprint planning
24	The Fishbone (Ishikawa) diagram is used for:	Root cause analysis	Root cause analysis

25	When working with a Data Warehouse project, a BA is MOST concerned with:	Data normalization and schema design	Ensuring ETL meets business reporting needs
26	In a RACI matrix, the “A” represents:	Action performer	Approver (final decision authority)
27	Which statement correctly differentiates the two?	Both are interchangeable	Business requirements describe “what,” functional requirements describe “how.”
28	In PESTLE analysis, the “L” refers to:	Legal	Legal
29	Which is the BA’s primary role in Agile projects?	Acting as a bridge between Product Owner and team to ensure clarity	Acting as a bridge between Product Owner and team to ensure clarity

30	A BA conducting feasibility analysis should examine:	<i>Not Answered</i>	Technical, economic, legal, operational feasibility
31	Why is regression testing important from a BA perspective?	It validates that new changes do not negatively impact existing functionality.	It validates that new changes do not negatively impact existing functionality.
32	Which elicitation technique is BEST when stakeholders are geographically dispersed?	Surveys / Questionnaires	Surveys / Questionnaires
33	In databases, the main purpose of normalization is:	Store unstructured data efficiently	Reduce redundancy and improve data integrity
34	Decision tables are MOST useful when:	Complex business rules with multiple conditions exist	Complex business rules with multiple conditions exist

35	If stakeholders resist a new solution due to fear of job loss, the BA should:	Communicate benefits and involve them in change process	Communicate benefits and involve them in change process
36	If a gap in requirements is identified during testing, what should the BA do?	Assign directly to developers	Raise a change request and perform impact analysis
37	In digital transformation projects, the BA's role is PRIMARILY to:	Ensure alignment between technology, people, and business objectives	Ensure alignment between technology, people, and business objectives
38	Prescriptive analytics helps businesses by:	Describing past performance	Suggesting optimal actions and decisions

39	Which metric BEST indicates the financial feasibility of a project?	NPV (Net Present Value)	NPV (Net Present Value)
40	Kotter's model suggests the FIRST step in driving organizational change is:	Create a sense of urgency	Create a sense of urgency
41	If a BA misclassifies a "Must-be" requirement as "Excitement," what risk arises?	Wasted development effort	Customer dissatisfaction due to unmet basic needs
42	What is the BA's role in a DevOps culture?	Bridging continuous feedback loops between business and IT	Bridging continuous feedback loops between business and IT

43	User journey mapping is MOST useful for:	Identifying customer pain points across touchpoints	Identifying customer pain points across touchpoints
44	If technical feasibility is low but business value is high, what should the BA do?	Escalate risk and explore alternative solutions	Escalate risk and explore alternative solutions
45	The BA's key responsibility in AI/ML projects is:	Ensuring ethical, explainable, and business-relevant use of AI outcomes	Ensuring ethical, explainable, and business-relevant use of AI outcomes