

Student Result

Student Name: Moin Khan

Exam: Business Analyst

Score: 2.0/45.0

Percentage: 4.44%

Question-wise Summary

Sr.no	Question	Selected Answer	Correct Answer
1	Which of the following best defines a Business Analyst?	A person who analyzes and documents business needs	A person who analyzes and documents business needs
2	Which document defines the scope, objectives, and deliverables of a project?	Use Case Document	Business Requirements Document
3	What does SWOT stand for in SWOT analysis?	Strength, Weakness, Opportunity, Threat	Strength, Weakness, Opportunity, Threat

4	Which of the following is the MOST effective technique when stakeholders are unaware of their actual needs?	Document Analysis	Prototyping
5	Which BABOK knowledge area focuses on assessing performance and recommending actions to increase solution value?	<i>Not Answered</i>	Solution Evaluation
6	If stakeholders disagree on requirement prioritization, the BA should:	<i>Not Answered</i>	Facilitate a workshop to align business value and risk

7	A BA is analyzing sales performance across regions. Which visualization BEST identifies outliers?	<i>Not Answered</i>	Box plot
8	A stakeholder demands a feature that conflicts with regulatory compliance. What should the BA do?	<i>Not Answered</i>	Escalate to compliance officer and sponsor
9	Which technique best validates that requirements meet business needs before implementation?	<i>Not Answered</i>	Walkthroughs with stakeholders

10	In Lean analysis, “waste” refers to:	<i>Not Answered</i>	Any activity that doesn’t add value to the customer
11	Which BPMN element is used to represent a decision point?	<i>Not Answered</i>	Gateway
12	After solution deployment, the BA should FIRST:	<i>Not Answered</i>	Validate business objectives are met through KPIs
13	In the Kano model, features that customers do not explicitly demand but delight them when present are:	<i>Not Answered</i>	Excitement requirements

14	If a requirement has high impact but low probability of risk, what should the BA recommend?	<i>Not Answered</i>	Accept
15	Which of the following is MOST effective for documenting functional and non-functional requirements in complex IT projects?	<i>Not Answered</i>	Software Requirement Specification (SRS)
16	A Balanced Scorecard helps a BA in:	<i>Not Answered</i>	Measuring performance across financial, customer, internal processes, and learning perspectives

17	Which of the following ensures requirements are written clearly and unambiguously?	<i>Not Answered</i>	SMART criteria
18	When conducting enterprise-level strategy analysis, which tool is MOST useful?	<i>Not Answered</i>	SWOT Analysis
19	The main purpose of Value Stream Mapping (VSM) is:	<i>Not Answered</i>	To eliminate waste and improve process efficiency
20	When two stakeholders request mutually exclusive features, the BA should:	<i>Not Answered</i>	Use prioritization techniques and facilitate negotiation

21	Which of the following best describes a KPI (Key Performance Indicator)?	<i>Not Answered</i>	A metric directly tied to business objectives
22	Which stakeholder attribute is NOT typically included in stakeholder analysis grids?	<i>Not Answered</i>	Personality Type
23	If requirements change frequently, which technique BEST manages this?	<i>Not Answered</i>	Agile backlog grooming and sprint planning
24	The Fishbone (Ishikawa) diagram is used for:	<i>Not Answered</i>	Root cause analysis

25	When working with a Data Warehouse project, a BA is MOST concerned with:	<i>Not Answered</i>	Ensuring ETL meets business reporting needs
26	In a RACI matrix, the “A” represents:	<i>Not Answered</i>	Approver (final decision authority)
27	Which statement correctly differentiates the two?	<i>Not Answered</i>	Business requirements describe “what,” functional requirements describe “how.”
28	In PESTLE analysis, the “L” refers to:	<i>Not Answered</i>	Legal
29	Which is the BA’s primary role in Agile projects?	<i>Not Answered</i>	Acting as a bridge between Product Owner and team to ensure clarity

30	A BA conducting feasibility analysis should examine:	<i>Not Answered</i>	Technical, economic, legal, operational feasibility
31	Why is regression testing important from a BA perspective?	<i>Not Answered</i>	It validates that new changes do not negatively impact existing functionality.
32	Which elicitation technique is BEST when stakeholders are geographically dispersed?	<i>Not Answered</i>	Surveys / Questionnaires
33	In databases, the main purpose of normalization is:	<i>Not Answered</i>	Reduce redundancy and improve data integrity
34	Decision tables are MOST useful when:	<i>Not Answered</i>	Complex business rules with multiple conditions exist

35	If stakeholders resist a new solution due to fear of job loss, the BA should:	<i>Not Answered</i>	Communicate benefits and involve them in change process
36	If a gap in requirements is identified during testing, what should the BA do?	<i>Not Answered</i>	Raise a change request and perform impact analysis
37	In digital transformation projects, the BA's role is PRIMARILY to:	<i>Not Answered</i>	Ensure alignment between technology, people, and business objectives
38	Prescriptive analytics helps businesses by:	<i>Not Answered</i>	Suggesting optimal actions and decisions

39	Which metric BEST indicates the financial feasibility of a project?	<i>Not Answered</i>	NPV (Net Present Value)
40	Kotter's model suggests the FIRST step in driving organizational change is:	<i>Not Answered</i>	Create a sense of urgency
41	If a BA misclassifies a "Must-be" requirement as "Excitement," what risk arises?	<i>Not Answered</i>	Customer dissatisfaction due to unmet basic needs
42	What is the BA's role in a DevOps culture?	<i>Not Answered</i>	Bridging continuous feedback loops between business and IT

43	User journey mapping is MOST useful for:	<i>Not Answered</i>	Identifying customer pain points across touchpoints
44	If technical feasibility is low but business value is high, what should the BA do?	<i>Not Answered</i>	Escalate risk and explore alternative solutions
45	The BA's key responsibility in AI/ML projects is:	<i>Not Answered</i>	Ensuring ethical, explainable, and business-relevant use of AI outcomes